



BUSINESS SUPPORT

CASE STUDY 1

The Challenge

One of the world's largest independent financial advisory groups, approached Eximius to recruit a permanent PA for a highly confidential role. Eximius has continued to recruit for this company across several sectors, financial services, contract and permanent project management, qualified finance and accounting, Legal and Operations.

The Solution

After a detailed briefing meeting, the role was discussed and strict timescales were agreed for the initial recruitment needs. It was also suggested that an unbranded job advertising package would be ideal due to the necessary confidentiality and speed with which the advert could be placed.

The Result

Eximius support consultant was able to provide an initial shortlist within 24 hours. Filtering through these CVs and following initial meetings with candidates, the consultant was able to identify the right type of individual.

One of the candidates was an excellent fit but a strong benchmark was also required. The consultant provided additional CVs that were of a similar calibre but, on reflection, it was felt that the original candidate best fulfilled all requirements. The client was therefore satisfied that Eximius had put forward the ideal individual and offered them the position. The role was accepted and the candidate is now successfully on board. A further 2 permanent placement has since been made.

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Ashley Rabicano | Principal Consultant

E: Ashley.Rabicano@eximius.com T: +44 (0)20 7648 6972



BUSINESS SUPPORT

CASE STUDY 2

The Challenge

A leading Investment bank approached the temporary support desk at Eximius, with an urgent need for an EA, to interview the following morning.

The Solution

Recognising that the role needed intense focus and a shortlist as soon as possible, Eximius suggested that a retained search could offer the best possible means to source appropriate candidates. Use of our renowned database, coupled with strategic advertising, continuously allows the most talented and qualified candidates to be sourced.

The Result

Eximius Temporary desk, was able to provide a shortlist within one hour, with all candidates available to interview the next morning. Along with briefing several candidates and supervising the initial interview processes, Eximius manages all pre-employment screening for their candidates, including psychometric testing, credit and reference checks. The role has been filled and the client was so impressed with the speed and professionalism at which the support desk worked, they have given them a number of temporary support roles and Eximius have now placed a number of ongoing candidates within their float pool.

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Ashley Rabicano | Principal Consultant
E: Ashley.Rabicano@eximius.com T: +44 (0)20 7648 6972



BUSINESS SUPPORT

CASE STUDY 1

The Challenge

My client is a large, well known Property company who haven't previously worked with Eximius. The challenge was working with a brand new client in an area Eximius hadn't previously had exposure to. We were asked to work on a confidential senior role which was an urgent requirement.

The Solution

I met with the client and took a detailed briefing on what they were looking for and when they needed to get someone in to start. It needed to be turned around within a week including us headhunting and meeting candidates to prep for their two stage interview.

The Result

We provided a final shortlist within two days of having the role released to us. This included us finding the candidates, meeting with them, testing them and then preparing them for the interview.

The interviews took place that week and the offer went out to the successful candidate at the start of the next week.

The candidate has now had a successful year at the company and has since been promoted and we have worked with the client ever since.

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Abbie Hughes | Principal Consultant
E: Abbie.Hughes@eximius.com T: +44 (0)20 7648 6975





BUSINESS SUPPORT

CASE STUDY 2

The Challenge

Eximius was approached by a leading Real Estate company to act as recruitment partner for an EA to CEO position.

The Solution

Having placed the EA to CEO - a pivotal role within the company, they sought to hire a number of temporary and permanent support staff to expand their team. A comprehensive hiring strategy was developed and presented to ensure a quick and efficient process. It was essential that new hires could fit into the team as soon as they started work, meaning that the shortlist of candidates had to possess the right mix of professional experience and cultural fit for the firm. Eximius conducted a thorough face-to-face and telephone candidate screening service, followed by a tailored interview process to best suit the client. Eximius then assisted with the final selection process by making offers to the successful candidates and providing feedback to all who interviewed, completing the cycle.

The Result

The client was very impressed with the professional approach. The consultant ensured there was a good number of candidates shortlisted and presented to them; this was key to ensuring they hired good quality professionals who were both technically strong and a good cultural fit.

This led to a greater level of trust being built between the consultants and client and made it simpler to select outstanding candidates for the variety of new roles. The client now uses Eximius on an exclusive basis for all support roles.

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Abbie Hughes | Principal Consultant
E: Abbie.Hughes@eximius.com T: +44 (0)20 7648 6975

